

SAN MARCOS RANCH MEMBERSHIP STRUCTURE

When a new MEMBER is sponsored, the new MEMBER is registered on a SMR "ALPHA – BETA" record as the THETA MEMBER.

"ALPHA – BETA" NETWORK STRUCTURE

MEMBERS are registered within an "ALPHA – BETA" Network by SMR, so that they can benefit from worldwide network expansion.

When a new THETA MEMBER is registered, two new SMR records are created.

In the first record, the OMEGA associated with the THETA is registered as the ALPHA and the BETA associated with the THETA is registered as the BETA.

In the second record, the OMEGA associated with the THETA is registered as the BETA and the ALPHA associated with the THETA is registered as the ALPHA.

"ALPHA – BETA" NETWORK EXAMPLE:

<u>OMEGA MEMBER</u>	<u>ALPHA MEMBER</u>	<u>BETA MEMBER</u>	<u>THETA MEMBER</u>
SAM	SAM	SAM	SAM
SAM	SAM	SAM	<u>JOHN</u>
SAM	SAM	SAM	SALLY
<u>JOHN</u>	SAM	SAM	BOB
<u>JOHN</u>	SAM	SAM	BILL
SALLY	SAM	SAM	JOE
SALLY	SAM	SAM	JACK
BOB	<u>JOHN</u>	SAM	GREG
BOB	SAM	<u>JOHN</u>	BERT
BILL	<u>JOHN</u>	SAM	CHUCK
BILL	SAM	<u>JOHN</u>	JERRY
JOE	SALLY	SAM	GARY
JOE	SAM	SALLY	BETTY
JACK	SALLY	SAM	_____
JACK	SAM	SALLY	_____
GREG	BOB	SAM	_____
GREG	<u>JOHN</u>	BOB	_____
BERT	BOB	<u>JOHN</u>	_____
BERT	SAM	BOB	_____
CHUCK	BILL	SAM	_____
CHUCK	<u>JOHN</u>	BILL	_____
JERRY	BILL	<u>JOHN</u>	_____

JERRY	SAM	BILL	_____
GARY	JOE	SAM	_____
GARY	SALLY	JOE	_____
BETTY	JOE	SALLY	_____
BETTY	SAM	JOE	_____
<u>JOHN</u>	<u>JOHN</u>	<u>JOHN</u>	NEWT

However, the system may be adjusted by SMR to provide compensation to MEMBERS that dedicate time and resources to supporting SMR objectives.